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BEFORE THE ARIZONA CORPORATION COMMISSION 1 2 MIKE GLEASON Chairman 3 WILLIAM MUNDELL Commissioner 4 JEFF HATCH-MILLER Commissioner 5 KRISTIN MAYES Commissioner 6 **GARY PIERCE** Commissioner 7 DOCKET NO. T-00000k-04-0927 8 IN THE MATTER OF THE INVESTIGATION INTO PREFERRED CARRIER 9 ARRANGEMENTS AND OTHER POTENTIALLY ANTICOMPETITIVE **QWEST CORPORATIONS'** PRACTICES INVOLVING SERVICE TO 10 RESPONSE TO STAFF'S ISSUES LIST RESIDENTIAL OR BUSINESS 11 **DEVELOPMENTS.** 12 13 Qwest Corporation ("Qwest") files herewith the attached responses to the Staff's Issues 14 List, pursuant to the Procedural Order issued November 29, 2007. 15 RESPECTFULLY SUBMITTED, this 1st day of February, 2008. 16 17 **OWEST CORPORATION** 18 19 By: 20 Corporate Counsel 20 East Thomas Road, 16th Floor 21 Phoenix, Arizona 85012 Telephone: (602) 630-2187 22. 23 Arizona Corporation Commission DOCKETED 24 25 FEB -1 2008 26 DOCKETED BY

Docket Control Arizona Corporation Commission 1200 West Washington Street Phoenix, AZ 95007 A copy of the foregoing was mailed This 1st day of February, 2008 to: Lyn A. Farmer Chief Hearing Officer Arizona Corporation Commission 1200 West Washington Street Phoenix, AZ 85007 Maureen Scott, Esq. Legal Division Arizona Corporation Commission 1200 West Washington Street Phoenix, AZ 85007 Michael M. Grant Gallagher & Kennedy 2575 East Camelback Road Phoenix, AZ 85007 Michael M. Grant Gallagher & Kennedy 2575 East Camelback Road Phoenix, AZ 85007 For AT&T Services, Inc. Michael M. Grant Gallagher & Kennedy 2575 East Camelback Road Phoenix, AZ 85006 Phoenix, AZ 85007 For AT&T Services, Inc. Michael M. Grant Gallagher & Kennedy 2575 East Camelback Road Phoenix, AZ 85006 Phoenix, AZ 85007 For AT&T Services, Inc. Legal Division Arizona Corporation Commission 1200 West Washington Street Phoenix, AZ 85007 Ermest Johnson Utilities Division Arizona Corporation Commission 1200 West Washington Street Phoenix, AZ 85007 Michael W. Patten Roshka DeWulf & Patten, PLC One Arizona Center 400 E. Van Buren Street, Suite 800 Phoenix, AZ 85004 For Cox Arizona Telcom LLC Charles H. Carrathers, III General Counsel, South Central Region Verizon, Inc. HQE03H52 600 Hidden Ridge Irving, TX 75015-2092	1	Original and 13 copies filed this 1 st day of February, 2008, with:	
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INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO: PPA-001

What do you believe the scope of this proceeding should be and what issues should the Commission address with respect to the use of preferred provider/preferred carrier/marketing agreements in master planned communities?

RESPONSE:

Qwest believes that the scope of this proceeding should be limited to access to regulated telephone services in master planned communities.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-002

Does your company enter into preferred provider/preferred carrier agreements with property owners/developers of master planned communities that address issues associated with:

- a. The installation of telecommunications network facilities?
- b. The price associated with the installation of those facilities?
- c. Marketing of telecommunications services?
- d. Distribution of sales literature?
- e. Statements regarding the property owner/developer's "preferred" provider of telecommunications services?
- f. Incentives to the property owner/developer to encourage end user customers to obtain telecommunications service from the "preferred" provider of telecommunications services?

RESPONSE:

It is important to place preferred provider marketing agreements in context. When it comes to communications services available to their customers, developers are primarily interested in high speed Internet access and video capabilities. Unless the development is in completely unserved territory, they assume that generally ubiquitous POTS will be available, Thus, in relation to telecommunications services, advanced services are the most central to the preferred provider concept. To the extent POTS is addressed, it is because POTS capability is inherent in the advanced services infrastructure and rounds out the marketing bundle of the "triple play"— video, internet, and voice.

In response to PPA 1-2(c) through (f), Qwest Corporation (!Qwest!) states that it enters into preferred provider marketing agreements with master planned community developers and such agreements address the issues listed in STF 1-2(c) through (f)

In response to PPA 1-2 (a) and (b), Qwest states that matters related to the Qwest Provisioning Agreement for Housing Development (PAHD) tariff which are part of the standard process for new developments, are sometimes addressed in the preferred provider marketing agreement for the convenience of having a single contract document; however, the terms of the PAHD including the price associated with the installation of local exchange telephone network facilities, are materially the same as the PAHD arrangements that exist for any development.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-003

Please describe what you would characterize as a preferred provider/preferred carrier agreement. Please describe in detail the provisions of any preferred provider/preferred carrier agreement that you have entered into with property owners/developers of master planned communities.

RESPONSE:

Qwest considers preferred provider agreements to be a type of marketing agreement. The marketing agreements Qwest enters provide for Qwest to conduct on-site sales activity, and obligate the developer or property owner (someone other than the end-user, such as a developer) to market Qwest services to residents. The provisions of such agreements are highly confidential and have previously been provided to the Commission Staff under the terms of a protective agreement.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-004

If your response to PPA 1-2 is in the affirmative, please describe any revenue sharing provisions from such agreements. Are revenue sharing provisions a standard or typical provision in such agreements?

RESPONSE:

The typical agreements do not provide for revenue sharing.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO: PPA-005

Please describe what you would characterize as a marketing agreement. Please describe in detail the provisions of any marketing agreement that you have entered into with property owners/developers of master planned communities.

RESPONSE:

Qwest considers preferred provider agreements to be a type of marketing agreement. The marketing agreements Qwest enters provide for Qwest to conduct on-site sales activity, and obligate the developer (someone other than the end-user) to market Qwest services to residents. The provisions of the marketing agreements are Highly Confidential. Specimen copies of the agreements have previously been provided to the Commission Staff under the terms of a protective agreement.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-006

Please provide the following information for each preferred provider/preferred carrier/marketing agreement with <u>master planned communities</u> signed since April 1, 1998 to current within the State of Arizona. Please provide all information in excel, spreadsheet, electronic file format. Each item named below should be taken to represent a column heading in an excel spreadsheet:

- a. The name and date of each agreement.
- b. The name of the master planned community.
- c. The name of each party participating in the agreement.
- d. A contact name corresponding to the name of each party participating in the agreement.
- e. The address of the contact name corresponding to the name of each party participating in the agreement.
- f. The phone number of the contact name corresponding to the name of each party participating in the agreement.
- g. The signing (From) date of the agreement.
- h. The ending (To) date of the agreement.
- i. The number of residential units, homes, main accounts or lines expected to be covered by the agreement.
- j. The number of business units, main accounts or lines expected to be covered by the agreement.

RESPONSE:

This question requires the production of Highly Confidential Information, which has previously been provided to the Commission Staff (on 12/2/2005 and 3/23/2007) under the terms of a protective agreement.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-007

Have you entered into an agreement that prohibits property owners/developers from marketing the services of other telecommunications service providers within such master planned communities?

RESPONSE:

For the purpose of this response, Qwest defines property owners as someone other than the end user, such as the developer. Yes; however, the marketing restriction is limited to the developer for the specific master planned community and does not limit other means that may be available to other telecom providers to market their services, including, but not limited to direct mail and door-to-door sales in the development. Additionally, the competing service providers have a multitude of other ways to market their services, including television, radio, print, outdoor advertising, yellow pages, and the like.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-008

Can property owners/developers who have preferred provider/preferred carrier/marketing agreements with you, distribute, or allow to be distributed, the advertising literature of any other telecommunications company within such master planned communities?

RESPONSE:

No, Qwest would consider such actions by the owners/developers who have preferred provider agreements with Qwest to be precluded by such agreements. However, such provisions can not preclude competitive providers from marketing directly to residents in the communities.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-009

If your response to PPA 1-10 is negative, please indicate whether you consider such terms to be anti-competitive from the end-users' perspective and the rationale for your position.

RESPONSE:

See Qwest's response to PPA 1-10.

If this question was intended to refer to PPA 1-008, Qwest's response is that its marketing agreements are not anti-competitive from the end-users' perspective for the reasons stated in responses 7,8, and 13.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-010

Do your agreements include services other than telecommunications services?

RESPONSE:

Yes. Qwest Preferred Provider Agreements can include, high speed internet service, wireless telephone service, cable TV service or satellite TV service. Generally, the developers are interested primarily in the high speed Internet service and the video services, since POTS is generally ubiquitous. Several of these services are provided by different corporate entities. For instance, Qwest Broadband Services, Inc. provides Qwest Choice OnLine and Qwest Choice TV.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-011

What consideration do property owners/developers of master planned communities receive as compensation for entering into preferred provider/preferred carrier/marketing agreements with telecommunications carriers?

RESPONSE:

The fees paid as compensation are Highly Confidential Information.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-012

Do your agreements include items such as exclusive marketing rights which limits the ability of your competitors to market their services in areas where you have entered into agreements with the property owners/developers of master planned communities?

RESPONSE:

See Qwest's response to PPA 01-007 and 008 in this docket.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-013

Should preferred provider/preferred carrier/marketing agreements be allowed in master planned communities, and in your opinion, are they **in** the public interest? Please elaborate.

RESPONSE:

Yes, preferred provider marketing agreements are in the public interest. Owest believes that appropriately structured preferred provider marketing agreements can be entirely beneficial to competition, for deployment of advanced telecommunications services, and are cost-effective for customers, developers, and providers alike. The preferred provider marketing agreements Qwest enters promote co-marketing between the telecommunications provider and the property developer. These types of co-marketing agreements are common in commercial practice. For example, airlines and rental cars, and retailers and competing suppliers such as Best Buy and DIRECTV. There are a number of competition-enhancing benefits to the kind of preferred provider marketing agreements Qwest enters. First, they provide developers with incentives to ensure that advanced communications infrastructure can be completed at the same time as other construction efforts. Second, preferred provider marketing agreements can enable providers to install and deploy advanced services and video services that might not be cost-justified without the higher penetration levels that can result from preferred provider marketing agreements. Developers are benefited because the attractiveness of their product -- the homes -- is enhanced by the availability of the advanced services and video services. Also, preferred provider marketing agreements enable greater communications between provider and consumer than would otherwise occur, as consumers have an additional, and sometimes more convenient source for obtaining information about services. These agreements are clearly in the public interest.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-014

Please provide a copy of a "standard" preferred provider/preferred carrier/marketing agreement that you have entered into, and any associated or related agreements governing your provision of service to a master planned community.

RESPONSE:

Sample copies of such agreements have previously been provided to the Staff as Highly Confidential Information, under the terms of a protective agreement.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-015

What are your standard terms for the installation of facilities in a master planned community?

RESPONSE:

The terms are established by the PAHD tariff. See Qwest's response to PPA 01-002(a) and (b) above.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-016

What are the benefits to the telecommunications service provider of entering into preferred provider/preferred carrier/marketing agreements in master planned communities? What, if any, are the disadvantages?

RESPONSE:

See Qwest's response to PPA 01-02 and 013.

INTERVENOR: Ar

Arizona Corporation Commission Staff

REQUEST NO:

PPA-017

What are the benefits to the property owner/developer of entering into preferred provider/preferred carrier/marketing agreements in master planned communities? What, if any, are the disadvantages?

RESPONSE:

See Qwest's response to No. 13.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-018

What is the standard term (months or years) of a preferred provider/preferred carrier/marketing agreement with a property owner/developer of a master planned community?

RESPONSE:

5-10 years.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-019

Are third party telecommunications companies allowed to provide service over facilities that are used to provide services that are covered by a preferred provider/preferred carrier/marketing agreement in master planned communities? If your answer is in the affirmative, under what rates, terms and conditions is this allowed?

RESPONSE:

Yes, for Qwest Corporation (QC) (ILEC) facilities in QC service territory CLECs can provide local exchange telecom services by reselling Qwest services, by purchasing unbundled network elements, or by purchasing unbundled network elements and the Qwest Platform Plus product. The rates, terms and conditions are published and offered on a nondiscriminatory basis. Other providers such as Cox do not have this requirement.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-020

Do you enter into other agreements, other than preferred provider/preferred carrier/marketing agreements, with property owners/ developers of master planned communities that relate to the provision of telecommunications services? If so, please describe these agreements.

RESPONSE:

Yes, as provided for in Qwest's tariffs filed at the Commission. See Qwest's response to PPA 01-002 in this docket.

INTERVENOR: Arizo

Arizona Corporation Commission Staff

REQUEST NO:

PPA-021

Do you believe preferred provider/preferred carrier/marketing agreements provide an impediment to the ability of end users to purchase telecommunications services in a competitive market? Please explain why you believe that they do or do not impede customers' access to a competitive telecommunications marketplace.

RESPONSE:

No, not when the marketing agreements are for Qwest Corporation where it serves as an ILEC. A customer can always choose a CLEC when Qwest Corporation is a preferred provider because Qwest has an obligation to make its network open to competitors. The rates, terms and conditions are published and offered on a nondiscriminatory basis. Other providers such as Cox do not have this requirement.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-022

Do you believe that the use of preferred provider/preferred carrier agreements in master planned communities are anti-competitive? Please explain the basis for your belief.

RESPONSE:

No. Please see Qwest's response to PPA 01-013 in this docket. However, where a carrier has negotiated preferred status in a master planned community and does not open its network to competitors, other carriers should be free from the obligation to serve customers if it is uneconomical to do so.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-023

Do you believe that exclusive marketing agreements which prevent property owners/developers from marketing a competitor's services in master planned communities are anti-competitive? Please explain the basis for your belief.

RESPONSE:

No, not when the preferred provider opens its network to other LECs. See Qwest's responses to 7, 8, and 13, and 21 and 22.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-024

Do your preferred provider/preferred carrier/marketing agreements used in master planned communities contain a condition that the terms and conditions of the agreement are confidential?

RESPONSE:

Yes. The terms and conditions of the preferred provider marketing arrangements embodied in the subject agreements are Highly Confidential.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-025

Has the ability to access customers in master planned communities been impeded by the existence of a preferred provider/preferred carrier/marketing agreement between one of your competitors and a property owner/developer?

RESPONSE:

Qwest would not normally be aware if a preferred provider agreement is the reason that it has been denied access.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-026

Other than preferred provider/preferred carrier/marketing agreements, are there other customer access problems in master planned communities?

RESPONSE:

Yes. There are apartment complexes, commercial developments and residential subdivisions where access problems occur. More specifically, circumstances exist where Qwest has been denied rights of way access to cross commercial properties to bring facilities into a commercial building. Additionally, there are apartment complexes where Qwest has facilities deployed into a main point of presence room but the wiring beyond the main room is owned by another provider that has either denied use by Qwest, or has required Qwest to pay unacceptably high lease rates to complete the circuit. Also, there are circumstances where developers have closed subdivision trenches without notifying Qwest regarding the trenches or the timeline for opening or closing.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-027

Are there property owners/developers of master planned communities that impose restrictions on your ability to gain access to a right of way? Please describe any such restriction.

RESPONSE:

Yes. See Qwest's response to PPA No. 6.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-028

Does your company utilize preferred provider/preferred carrier/marketing agreements in master planned communities within other States?

RESPONSE:

Yes.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-029

Has the use of preferred provider/preferred carrier/marketing agreements in master planned communities been addressed or investigated by any other regulatory agency to your knowledge? If you are aware of any such proceeding, please provide the name of the agency, the docket number of the proceeding, and any other information you may have regarding the status of the case.

RESPONSE:

Qwest is aware of the following dockets regarding preferred provider agreements.

Nebraska Public Service Docket No. C2534/PI 50 (2001/2002), and FCC WT Docket No. 99-217.

See also FCC Report and Order and Further Notice of Proposed Rulemaking, adopted October 31, 2007, released November 13, 2007: FCC MB Docket No. 07-51, In the Matter of Exclusive Service Contracts for Provision of Video Services in Multiple Dwelling Units and Other Real Estate Developments.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-030

Have there been any court proceedings involving preferred provider/preferred carrier/marketing agreements in master planned communities that you are aware of? If your response is in the affirmative, please provide a case number and cite, if available.

RESPONSE:

Not to Qwest's knowledge.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-031

Are you aware of any States that have enacted laws concerning the use of preferred provider/preferred carrier/marketing agreements in master planned communities? If yes, please provide a copy of the state laws with your response.

RESPONSE:

Qwest has not surveyed the state laws.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-032

Do you believe such arrangements should be, or are, unlawful? Please explain your response.

RESPONSE:

No. See Qwest's response to PPA 01-013 in this docket.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-033

Are business lines/customers treated differently than residential lines/customers within a master planned community that is under a preferred provider/preferred carrier/marketing agreement? If your response is in the affirmative, please explain how the treatment differs.

RESPONSE:

No.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-034

Please provide a sample of all marketing literature distributed by the property owner/developer and your company regarding the provision of telephone service to a master planned community covered under a preferred provider/preferred carrier/marketing agreement.

RESPONSE:

See Attachments A - J which are examples of Qwest's marketing literature.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-035

Please provide copies of all unique marketing compensation schedules that were included in final preferred provider/preferred carrier/marketing agreements for all master planned communities served by your company. Each unique marketing compensation schedule should be accompanied with the name of the master planned community for which it applies. (For the purposes of this proceeding, please assume that a marketing compensation schedule is any description of revenue sharing terms and conditions or payments to property owners/developers of master planned communities by providers for services intended to increase or facilitate the penetration of telecommunications products and services.)

RESPONSE:

The typical agreements do not provide for revenue sharing. The fees paid as compensation are Highly Confidential Information.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-036

Has your company ever entered into preferred provider/preferred carrier/marketing agreements for master planned communities that included capital contributions provided to your company or any affiliates? (For the purpose of this proceeding, please assume that a capital contribution is any payment by cash, check or bank transfer.) If your response is in the affirmative, please provide the following:

- a. The amount of capital contribution.
- b. The name of the property owner/developer of the master planned community.
- c. The name of the master planned community for which the capital contribution applies.

RESPONSE:

No. Qwest has not entered into any preferred provider marketing agreements in Arizona requiring developers to provide capital contributions. This response is exclusive of any capital contributions (whether consisting of cash or in-kind services such as the provision of trenching and conduits) that Qwest may require of customers or developers under Section 4 of its tariffs.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-037

Has your company ever engaged in discussions with property owners/developers of master planned communities that included any form of private easement? If your response is in the affirmative, please provide the following:

- a. The timeframe of such discussions.
- b. The name of the property owners/developers involved in such discussions.
- c. The name of the master planned community corresponding to such discussions.
- d. Who initiated such discussions.
- e. Whether or not your company entered into an agreement that included a private easement. If not, please explain why not.

RESPONSE:

No. Qwest understands that this question is intended to ask about situations in which the developer has established private easements for communications services in lieu of platted public utility easements, such as those which were at issue in the matter of Accipiter v. Cox, Docket No. T-03471A-05-0064. Further, Qwest states that its preferred provider marketing agreements do not establish the exclusive right to place facilities in the development or the exclusive right to provide services in the development. As stated by Qwest in its response to STF 01-005, Qwest's preferred provider agreements are marketing agreements.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-038

Has your company ever entered into preferred provider/preferred carrier/marketing agreements with property owners/developers of master planned communities that included any form of private easement? If your response is in the affirmative, please provide the following:

- a. The timeframe of such discussions.
- b. The name of the property owners/developers involved in such discussions.
- c. The name of the master planned community corresponding to such discussions.

RESPONSE:

No. Qwest understands that this question is intended to ask about situations in which the developer has established private easements for communications services in lieu of platted public utility easements, such as those which were at issue in the matter of Accipiter v. Cox, Docket No. T-03471A-05-0064.

INTERVENOR: Arizona (

Arizona Corporation Commission Staff

REQUEST NO:

PPA-039

Has your company ever engaged in discussions with property owners/developers of master planned communities that included any form of license fees required to provide telecommunications services? If your response is in the affirmative, please provide the following:

- a. The timeframe of such discussions.
- b. The name of the property owners/developers involved in such discussions.
- c. The name of the master planned community corresponding to such discussions.
- d. Who initiated such discussions.
- e. Whether or not your company entered into an agreement that included license fees. If not, please explain why not.

RESPONSE:

No.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-040

Has your company ever entered into preferred provider/preferred carrier/marketing agreements with property owners/developers of master planned communities that included any form of license fees required to provide telecommunications services? If your response is in the affirmative, please provide the following:

- a. The timeframe of such discussions.
- b. The name of the property owners/developers involved in such discussions.
- $\ensuremath{\mathtt{c}}.$ The name of the master planned community corresponding to such discussions.

RESPONSE:

No.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-041

For each master planned community, from April 1, 1998 to current, in which your company provides telecommunications services but is not or was not the preferred carrier, please provide the following information in excel, spreadsheet, electronic file format. (Each item named below should be taken to represent a column heading in an excel spreadsheet.)

- a. The name of the master planned community.
- b. The date when your company initiated service in the master planned community.
- c. The name of the preferred provider/preferred carrier serving the master planned community.
- d. Whether the services are provided via resale, facilities-based or both.
- e. The number of units, homes, main accounts or lines that are being served by your company in the master planned community.

RESPONSE:

This request would require the listing of an unidentifiable number of developments. Qwest does not maintain records in a fashion that would provide the information requested. Qwest has no way of knowing which other carriers may have entered into preferred provider agreements in various communities.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-042

Do you believe area code boundary changes for master planned communities that cover multiple area codes are in the public interest? If yes, please explain as completely as possible.

RESPONSE:

An area code boundary should not be automatically subject to change just because a development's borders extend across multiple area codes. Each such instance of potential area code boundary change is unique, requiring a public interest analysis of the community interest, geographical considerations, municipal and county boundaries, growth, and network arrangements. Other factors that must be taken into account are the preservation of numbering resources, customer service, and business benefits. Area code boundary changes for developments that cover multiple area codes may not always benefit the public interest. Any request for an area code boundary change should be considered by the Commission on a case by case basis, and involve all industry participants.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-043

Would your company support the elimination of preferred provider/preferred carrier/marketing agreements in master planned communities under any circumstance? If yes, please explain as completely as possible.

RESPONSE:

Qwest does not support the elimination of preferred provider (marketing) agreements in master planned communities, for the reasons state in response 13 above.

INTERVENOR: Arizona Corporation Commission Staff

REQUEST NO: PPA-044

Has your company ever considered but not proceeded with filing a complaint before any Commission or taking legal action in matters concerning a preferred provider/preferred carrier/marketing agreement or the provision of services for a master planned community? If yes, please provide the following:

- a. The name of the master planned community.
- b. The relevant date(s) or timeframe.
- c. Why the company chose not to file a complaint before the Commission or take legal action.

RESPONSE:

Qwest has not taken any such actions.

INTERVENOR:

Arizona Corporation Commission Staff

REQUEST NO:

PPA-045

Has your company ever filed a complaint with any Commission or taken legal action in matters concerning a preferred provider/preferred carrier/marketing agreement or the provision of services for a master planned community? If yes, please provide the following:

- a. The name of the master planned community.
- b. The date the actions or actions were taken.
- c. A copy of each application filed with the Commission and/or each legal proceeding.

RESPONSE:

No.

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LONG DISTANCE

DIAL-UP

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Choice * Home You prone line, unlimited local calls and any if the following features:

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Valuable communication services

Advanced browsing and productivity software

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Prices and plan details subject to change.

Call for special offers!

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Each additional whysers line...

Starting at 7 P.M. \$10,000/mes.
Sharting at 4 P.M. \$10,000/mes.
Plus terms and exchanges and \$1.75 months cont recovery here par handbel.
Prices, please and generalises subject to change. Prices and plan details subject to change. Instruction (Kights and Wookends

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GET IT ALL WITH QWEST. PRODUCTS, SERVICES AND SAVINGS!

ARTZONA DOCKET NO. T-00000K-04-0927 STF 01-034 (PPA) ATTACHMENT:

HOME PHONE



Our best home phone package for just \$25 a month* for the first two months!

Dwest Choice" Home Plus

You get a home phone line plus your choice of up to 10 features

- Voice Mail and Caller ID with Qwest[®] Security Screen[®]
- · Call Walting with Call Waiting ID and Talking Call Waiting
- Linebacker™ and Directory Assistance
- . 3-Way, Last Call Return and Call Forwarding

You can change your choice of features at any time at no additional charge. Some features may not be available in all areas.

Owest Choice Home Plus

.....\$25.00/month*

\$32,99/month after the first two months.

Owest Choice™ Home

....\$25.99/month

Home phone line, plus your choice of up to three features.

Ask about adding a second line for additional savings.

LONG DISTANCE



One simple long-distance calling plan that's right for everyone.

Owest Choice" Long Distance

- No restrictions call anytime, anywhere within the continental U.S.
- Just 5¢ a minute plus \$2.99 monthly fees** for all direct-dialed, domestic long-distance calls from home
- After \$20 per month, per line, calls are on us (\$2.99 fees included in cap)*

Owest Choice

Long Distance

......\$20/month* or less

Prices and plans subject to change.

HIGH-SPEED INTERNET



Choose our high-speed DSL (Up to 1.5Mbps) and save over \$115.

Qwest Choice" BSL Deluxe with MSN* Promium

Get your first two months for only \$25.00/month* with a qualifying home phone package.

- Installation just \$10, a savings of \$89
- Download images and music files up to 25x faster than the standard 56Kbps dial-up connection
- Upload up to 896Kbps
- Up to 11 e-mail accounts
- McAfree Virus Scan and parental controls

And you'll enjoy a dedicated DSL connection, unlike cable Internet connections that are shared with your neighbors.

Owest Choice DSL Deluxe with MSM Premium

\$39.99/month after the first two months.

\$44,99/month after the first two months.

Prices and plans subject to change.

Other high-speed internet packages available.

ASK HOW WE CAN SAVE YOU MONEY BY CHOOSING MORE THAN ONE **OWEST SERVICE!**

"Plus taxes and surcharges.

*\$2.00 monthly recurring fee per line and \$.99 interstate services fee per account.





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Sign up for a Qwest Choice" Wireless plan of \$39.99/month or higher and pay only \$25 a month' for the first two months.

Plus, get free unlimited calls between your Qwest Wireless* and Home Phone!

· Available with a qualifying Owest Choice Cross Country or State Plan

Requires combined billing of Owest® home and Wireless phones and the selection of this feature at time of order. Calls must be on the network and in your home coverage area.

Qwest Choice" Wireless Cross Country 500

- . 500 Anytime Minutes to use anywhere on the network
- Includes caller ID, 3-way calling, domestic long-distance
- UNLIMITED night and weekend long-distance minutes on your home phone when you combine your Owest residential, long-distance and wireless services on one bill
- You can also get UNLIMITED nights and weekends on your wireless plan (starting at \$5/month; roaming excluded)

Owest Choice Wireless Cross Country 500 Plan

\$25.06/masth*

"Plus taxes, surcharges and other fees. Plan is regularly \$39.99/month. 1- or 2-year contract required.

We offer a variety of wireless plans and phones to meet your wireless needs. Ask your Owest representative for additional options and prices.

newest Choice" Home: For Owest* AZ, MT, NE, and UT residential local service customers only. 25.99 monthly recurring rate. Not available in N. Idaho. Choice of 3 features. Prices/package omponents subject to change. Listed rates do not include taxes, incremental charges and urcharges. Feature limitations exist, including but not limited to Directory Assistance, Caller ID vith Owest* Security Screen", Line-Backer", and Last Call Return. Ask your Owest ispresentative for details. Some features not compatible with others, require special equipment it an additional charge, and may not be available in all areas. Subject to applicable tariffs and equiations. Rates subject to change. Owest Choice" Home Plus: For Owest residential local service customers in AZ, MT, NE and UT only, \$32.99 monthly recurring rate. Activation Promotion: iew or existing residential customers between 01/10/05 and 04/09/05 receive \$7.99 credit first wo months. If customer downgrades to Choice Home prior to the two months effective window my remaining credits will no longer apply. Not available in N. Idaho. Line-Backer", Directory ssistance (DA), 3-Way, and Last Call Return automatically included. Other features available for selection. Prices/package components subject to change, Listed rates do not include taxes, noremental charges and surcharges. Feature limitations exist, including but not limited to Directory Assistance, Caller ID with Owest* Security Screen", Line-Backer", and Last Call Return. isk your Owest Representative for details. Some features not compatible with others, require special equipment at an additional charge, and may not be available in all areas. Subject to applicable bariffs and regulations. Rates subject to change. Owest Choice" Long Distance: available only to Dwest local service customers for residential use. Not available in MT or AK. \$2,00 MRC per line and \$0.99 interstate services fee per account are included in domestic LD charges cap. \$5.00 PIC Charge Charge for changing long distance carriers is not included. firiginating calls available in AK with Owest calling card. Certain use restrictions apply except in CO. Long Distance service provided by Owest LD Corp. Listed rates cover calls only within the US and to Puerto Rico, Guarn, USVI and CNMI and does not include taxes, incremental charges and surcharges, international rates are excluded. Subject to applicable tariffs and regulations. Rates subject to change. Gwest Choice" DSL Deluxe with MSN* Premium: Available to new Owest DSL* customers for residential and non-commercial use. Phone line installation charges are extra. Service may not be available in all areas. Activation Offer: \$10.00 activation and \$25 MRC for first two months of service with a qualifying home phone package or \$30 MRC for first two months of service without a qualifying home phone package available to new Owest DSL customers and upgrading 256K customers who have Owest local service, expires April 9, 2005. Requires DSL modern available from Owest for \$59.99 purchase or \$5/mo, rental. Rented moderns will be returbished moderns. Non-supplied Owest moderns may not be supported. Shipping and handling fee of \$9.99 will be charged to your account. Modern rental charges continue until modern is returned. Actual DSL speed veries depending on service location, phone line qualifications, computer performance/configuration, network/internet congestion and other factors. Uninterrupted or error-free service not guaranteed. Computer requirements: Windows* 98 or later; further WI-FI equipment may be required to enable additional computers. Wireless stairmer: Nationwide service provides coverage in 99.5% of the 200 largest U.S. cities. \$25 for 2 Months Offer: Available to new Owest Wireless* customers who subscribe to a Owest Choice* Wireless State or Cross Country plan of \$39,99 or greater by 4/08/05. Credits applied within 3 billing cycles and do not include cost for additional features, taxes, surcharges and other fees. Owest Wireless service must be active and in good standing at the time the credit is processed. May only be combined with handset or features offers. Other restrictions may apply. FREE Kyocera KE414 Offer: Available to new and existing (with 3 months or tewer remaining on their contract) Owest Wireless customers who purchase a new Kyccera KE414 handset for \$29.99 with 2-year agreement

Kyocera® KE414

Get a free Kyocera KE414
after a \$30 bill credit* and with a 2-year agreement.

Brilliant-blue background display

Changeable mask

Supports Two-Way Text Messaging (requires subscription to additional feature)

Price does not include taxes or

A FREE PHONE

shipping/handling.

or \$59.99 with 1-year agreement on a Owest Wireless Service Plan. Handset price does not include shipping & handling, taxes and surcharges. Offer ends 04/08/05. Subject to handset availability. Owest may substitute with a comparable model. Wireless plan must be active for at least 31 consecutive days and in good standing at the time the rebate is processed. Rebate form must be postmarked by 5/16/05 and received no later than 6/01/05. Offer void if phone is returned. Offer not valid with any other rebates, offers or promotions. One request per Owest Wireless phone number, maximum of 15 requests per billing address. See rebate form included with phone shipment for details. Owest Choice" Wireless Cross Country Plans: Available in selected areas. Requires credit approval, OTA compatible handset, \$35 new service activation fee and \$200 per-phone early termination fee with fixed-term contracts. Prices do not include shipping and handling charges, taxes, surcharges, \$1.75 monthly cost recovery fees per handset, and other fees that vary by market. Local and domestic long distance calls made on the network are included in plan minutes and additional per minute charge applies once monthly minutes are exceeded. Calls are rounded up to the next full minute. Unused monthly minutes do not carry forward. Coverage restrictions apply and service is not guaranteed, even in home coverage area. Calls made or received off the wirel network, even within the home coverage area, will be charged at the roaming rate. Other restrictions apply. Complete details in service agreement and coverage maps provided with handset and at www.qwestwireless.com. Free Cutte between Qwest Wireless and Home Prisones: Daily available with a qualifying Owest Choice Cross Country or State Plan. Requires combined billing of Owest home and Wireless phones and the selection of this feature at time of order. Unlimited calls between wireless phones and the primary home wireline telephone number on your account are permitted if on the network within the Home Coverage Area. Restrictions may apply. Call for complete details and to select this feature. Free Niights and Weekends on Home Phone: Only available to Owest residential customers subscribing to a qualifying Owest Wireless plan and Owest Long Distance residential service, with combined billing. Canceling service to either will result in termination from promotion. Must be selected at time of order. Covers residential voice calls to numbers throughout the continental U.S. and made from customer's home wireline phone between 7pm and 7am on weekdays (Monday through Thursday) and weekends from 7pm Friday to 7am Monday. Other restrictions may apply. Offer not available in all states and may be discontinued without notice. Not available for calls originating in AK. Service is provided by Owest Long Distance. Subject to applicable tariffs and regulations. Unlimited Wireless Highlis and cends: Only available with qualifying Owest Choice" Wireless plan. \$5 monthly charge covers is voice calls placed on the network to numbers throughout the U.S. between 9pm and 7am on weekdays (Monday through Thursday) and weekends from 9pm Friday to 7am Monday. \$10 monthly charge permits unlimited calls to begin at 7pm on weekdays and Friday. Wust be selected at time of order. Other restrictions may apply. Ownert Promise of Value": Invites a customer to contact Owest to obtain an account review at any time and Owest will inform the customer if a better value is available from Owest. Notice may also be communicated in other ways. Better value is not a guarantee of price reduction. Limited time offer.

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Qwest Promise of Value™- better service, simpler plans, more value.





QWEST CHOICE WIRELESS

ARIZONA
DOCKET NO. T-00000K-04-0927
STF 01-034 (PPA)
ATTACHMENT:

PLANS THAT GO WHERE YOU GO.

Save over 35% on select Qwest Choice™ Wireless plans with this special introductory offer.

WIRELESS PLANS

\$25 a month

FREE calls between your wireless phone and your home phone

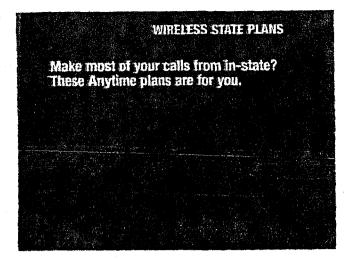
UNLIMITED night and weekend long-distance minutes on your home phone when you combine your Qwest residential, long-distance and wireless services on one bill (see details below)

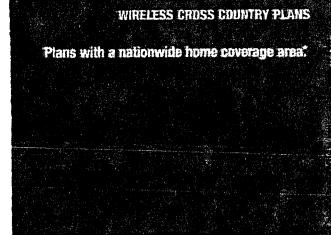
Did you know you can save more money by combining your Qwest" services on one bill?

ASK HOW WE CAN SAVE YOU MONEY BY CHOOSING MORE THAN ONE QWEST SERVICE!









WIRELESS CROSS COUNTRY PLUS PLANS

Get anytime, anywhere nationwide calling
with no automatic roaming charges.

All prices do not include taxes and surcharges.

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Kyocera® KE414

Get a free Kyocera KE414 after a \$30 bill credit* and with a 2-year agreement.

- Brilliant-blue background display
- Changeable faceplate
- Supports Two-Way Text Messaging (requires subscription to additional feature)

Kyocere KE414

FREE with a two-year centrac Offer ends 4/05/05.

*Price does not include taxes or shipping/handling.



Qwest Promise of Value™- better service, simpler plans, more value.

Wireless Disclaimer: \$25 for 2 Nomiths Offer. Available to new Owest Wireless* customers who subscribe to a Owest Choice* Wireless State or Cross Country plan of \$39.99 or greater by 4/09/05. Credits applied within 3 billing cycles and do not include cost for additional teatures, taxes, surcharges and other fees. Owest Whatese service must be active and in good standing at the time the credit is processed. May only be combined with handset or features offers. Other restrictions may apply. Kyocora KE414 Free after \$30 Credit Offer: Available to new and existing (with 3 months or less remaining on their contract) Owest Wireless customers who purchase new Kyocera KE414 handset for \$29.99 with two-year Owest Choice "Wireless Service Plan, Handset price does not include shipping & handling and taxes. Offer ends 4/09/05, Subject to availability, Dwest® may substitute with comparable model. Wireless plan must be active and in good standing at the time the credit is processed. Offer void if phone is returned. Offer not valid with any other handset rebates, offers or promotions. One request per Owest Wireless phone number, maximum of 15 requests per billing address. Owest may modify or terminate this offer at any time. Qwest Choice Wiraless Cross Country Plans: Available in selected areas. Requires credit approval, OTA compatible handset, \$35 new service activation fee and \$200 per-phone early termination fee with fixed-term contracts. Prices do not include shipping and handling charges, baxes, surcharges, \$1.75 monthly cost recovery fees per handset, and officer fees that vary by market. Local and domestic long distance calls made on the network are included in plan minutes and additional per minute charge applies once monthly minutes are exceeded. Calls are munded up to the next full minute. Unused monthly minutes do not carry forward. Coverage restrictions apply and service is not guaranteed, even in home coverage area. Calls made or received off the wireless network, even within the home coverage area, will be charged at the mamning rate. Other restrictions apply. Complete details in service agreement and coverage maps provided with handest and at www.qwestwireless.com. Owest Choics" Wireless Cross Country Plus Plan: Same as above, except automatic mamning is included at no additional charge for calls placed within the U.S. Automatic roaming calls in excess of monthly minutes will be charged at additional per minute rate. Dweet Choice" Wireless State Plans: Same as Cross Country Plans, except different coverage areas and roaming terms apply. Roaming charges will apply for on-network calls made outside home coverage area ("Roaming terms apply. Roaming terms apply. Roaming terms apply. Roaming terms apply. service agreement for datails. Free Calls between Owest Wireless and Home Phones: Only available with a qualifying Owest Choice Cross Country or State Plan. Requires combined billing of Owest home and Wireless phones and the selection of this feature at time of order. Unlimited calls between wireless phones and the primary home wreline telephone number on your account are permitted if on the network within the Home Coverage Area. Restrictions may apply. Call for complete details and to select this feature. Free Nights and Weekends on Home Priome: Only available to Owest residential customers subscribing to a qualifying Dwest Wireless' plan and Dwest Long Distance residential service, with combined billing. Canceling service to either will result in termination from promotion. Must be selected at time of order. Covere residential voice calls to numbers throughout the continental U.S. and made from customer's home wireline phone between 7pm and 7am on weekdays (Monday through Thursday) and weekends from 7pm Friday to 7am Monday. Other restrictions may apoly. Offer not available in all states and may be discontinued without notice. Not available for calls originating in AK. Service is provided by Qwest Long Distance. Subject to applicable tartifs and regulations. Unlimited Wireless Nights and Weekends: Only available with qualifying Qwest Choice Wireless plan. \$5 monthly charge covers unlimited wireless voice calls placed on the network to numbers throughout the U.S. between 9pm and 7am on weekdays (Monday through Thursday) and weekends from 9pm Friday to 7am Monday. \$10 monthly charge permits unlimited calls to begin at 7pm on weekdays and Friday. Must be selected at time of order, Other restrictions may apply, Owest Promise of Value": Invites a customer to contact Owest to obtain an account review at any time and Owest will inform the customer if a better value is available from Owest. Notice may also be communicated in other ways. Better value is not a guarantee of price reduction. Limited time offer.

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Effective 1/09/05 Page 2 of 2 LM-ALL-PS-Q_EXP 04/09/05

QWEST HIGH-SPEED INTERNET

ARIZONA
DOCKET NO. T-00000K-04-0927
STF 01-034 (PPA)
ATTACHMENT:

SUPER FAST WITH SUPER SAVINGS.

S25*
a month
with a qualifying frome prome processer. \$30 a month without Processer and surcharges.

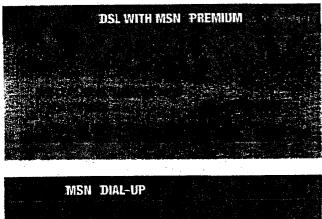
Did you know you can save more money by combining your Qwest services on one bill?

ASK HOW WE CAN SAVE YOU MONEY BY CHOOSING MORE THAN ONE OWEST SERVICE!

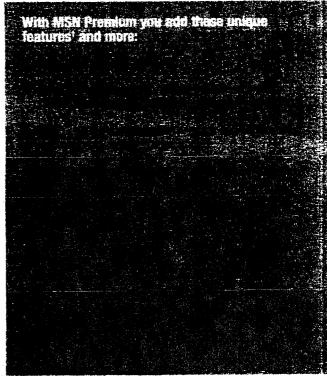
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HIGH-SPEED INTERMET . WIRELESS . LONG DISTANCE . LOCAL . DIGITAL TV









Qwest Promise of Value™ – better service, simpler plans, more value.

Diversit Choice** DSL with MSN** Premium: Available only to Owest* local service customers for residential and non-commercial use. Phone line installation charges are extra. Service may not be available in all areas. Price increases 4/10/05 for all customers. Actherition Offer: \$10.00 activation expires April 9, 2005. Requires DSL Modern, available from Owest for \$59.99 purchase or \$5/mo. rental. Rented modems will be refurbished modems. Non-supplied Owest modems may not be supported. Shipping and handling fee if \$9.99 will be charged to your account. Modem rental charges continue until modem returned. Actual DSL speed varies depending on service location, phone line qualifications, computer performance/configuration, network/internet congestion and other factors. Uninterrupted or error-free service not guaranteed. Computer requirements: Windows* 98 or later; further WiFl equipment may be required to enable additional computers. Price tioes not include taxes, incremental charges and surcharges. Other restrictions may apply. Rates subject to change. MSN ISP requires agreement to MSN Acceptable Use Policy. Microsoft, MSN and the MSN logo are either registered trademarks or trademarks of Microsoft Corporation in the United States and/or other countries. Owest Choice** DSL Deluxe with MSN** Premium Activation. Differ: New Owest DSL** customers and upgrading 256K customers who have Owest local service are eligible for \$10.00 activation, \$25 MRC for first two months of service without a qualifying home phone package or \$30 MRC for first two months of service without a qualifying home phone package, and waiver of service change tee expires April 9, 2005. MSN** Dial-Up Powered by Owest** Available for Owest residential local services customers. Service may not available in all areas. Activation Offer: One-month service charge waived if ordered by April 9, 2005. Price may change at any time and does not include taxes, incremental charges and surcharges. Additional telephone and/or long distance toll charges may apply. A

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Effective 1/09/05 Page 2 of 2 LM-ALL-PS-W_ EXP 04/09/05

QWEST WIRELESS

DOCKET NO. T-00000K-04-0927 STF 01-034 (PPA) ATTACHMENT:

GREAT PHONES AND GREAT OFFERS MADE EASY.





Did you know you can save more money by combining your Qwest* services one one bill?

ASK HOW WE CAN SAVE YOU MONEY BY CHOOSING MORE THAN ONE **OWEST SERVICE!**







Owest.

HIGH-SPEED INTERNET . WIRELESS . LONG DISTANCE . LOCAL . DIGITAL TV

Effective 1/09/05 Page 1 of 2 LM-ALL-PS-EE_ EXP 04/09/05











Qwest Promise of Value™better service, simpler plans, more value.

Exposers KE414 Free after \$30 Credit Offer: Available to new and existing (with 3 months or less remaining on their contract) Divest Wireless® customers who purchase new Kyocera KE414 handset for \$29.99 with two-year Owest Choice® Wireless Service Plan. Handset price does not include shipping & handling and taxes. Offer ends 4/09/05. Subject to availability. Owest® may substitute with comparable model. Wireless plan must be active and in good standing at the time the credit is processed. Offer void if phone is returned. Offer not valid with any other handset rebates, offers or promotions. One request per Owest Wireless phone number, maximum of 15 requests per billing address. Owest may modify or terminate this offer at any time. Oweat Choice® Wireless Country Plans: Available in selected areas. Requires credit approval, OTA compatible handset, \$35 new service activation fee and \$200 per-phone early termination fee with fixed contracts. Prices do not include shipping and handling charges, taxes, surcharges, \$1.75 monthly cost recovery fees per handset, and other fees that vary by market. Local and domestic long distance calls made on the network are included in plan minutes and additional per minute charge applies once monthly minutes are exceeded. Calls are rounded up to the next full minute. Linused monthly minutes do not carry forward. Coverage restrictions apply and service is not guaranteed, even in home coverage area. Calls made or received off the wireless network, even within the home coverage area, will be charged at the reaming rate. Other restrictions apply. Complete details in service agreement and coverage maps provided with handset and at www.qwestwireless.com. Owest Promise of Value.**: Invites a customer to contact Owest to obtain an account review at any time and Owest will Inform the customer if a better value is available from Owest. Notice may also be communicated in other ways. Better value is not a guarantee of price reduction. Limited time offer.

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Effective 1/09/05 Page 2 of 2 LM-ALL-PS-EE_ EXP 04/09/05

HALLWITHOWES PRODUCTS, SERVICES AND SAVINGS!

ARTZONA DOCKET NO. T-00000K-04-0927 STF 01-034 (PPA) ATTACHMENT:

HOME PHONE



Our best home phone package for just \$25 a month for the first two months!

Owest Choice" Home Plus

You get a home phone line plus your choice of up to 10 features including:

- · Voice Mail and Caller ID with Qwest® Security Screen®
- · Talking Call Waiting with Call Walting or Call Waiting ID
- Linebacker™ and Directory Assistance
- · 3-Way, Last Call Return and Call Forwarding

You can change your choice of features at any time at no additional charge. Some features may not be available in all areas.

Owest Choice Horne Plus

\$25.00/month

\$32.99/month after the first two months. Plus tay and surcharges.

Owest Choice Home

\$25.00/2

Plus tax and surcharges.

Home phone line, plus your choice of up to three features.

LONG DISTANCE



The more you talk, the more vou save.

Qwest Choice" Long Distance

- No restrictions call anytime within the continental U.S.
- Just 5¢ a minute* plus \$2.99 monthly fees for all direct-dialed, domestic long-distance calls from home
- After \$20 per month, per line, calls are on us (\$2.99 fees included)
- HURRY! Offer ends 4/9/05

Owest Choice Long Distance

520/mondle* or h

Prices and plans subject to change. *Plus tax and surcharges.

**\$2.00 monthly recurring tee per line and 99¢ interstate services fee per account.

DIGITAL TELEVISION

Get your 1st month FREE, plus FREE installation save up to \$75. Plus, get HBO for only \$6 a month* for the first 6 months.

Owest Chaice" TV

Programming packages starting at ...

.\$39.99/mc.

\$44,99/month without Owest Choice OnLine or a home phone package.

Plus tax and surcharges.

- · Over 210 all 100% digital channels
- Includes 60 Pay-Per-View channels and 45 digital Music Choice channels
- Interactive Program Guide with full parental control
- 1 Gateway box and up to 3 remotes
- Programming available on up to 3 TVs at no additional charge

Owest Choice TV Standard Installation

Plus tax and surcharges.

"Available to new and existing Choice TV subscribers without HBO. At a minimum, customers' must also subscribe to the Basic Choice plan at \$9.99/month.

HIGH-SPEED INTERNET



Get your first 3 months of Owest Choice OnLine Deluxe for just \$26.99 a month, plus FREE installation. Save up to \$163.99. Qwest Choice OnLine

Owest Choice

OnLine Dekuxe

\$:30.96Va

\$44.99/month without Owest Choice TV or a home phone package. Plus tax and surcharges.

- Includes unlimited, one click service with ISP
- · Download up to 1.5Mbps/Upload up to 896Kbps
- Support for up to 4 computers
- ISP service with 5 e-mail accounts

Swest Chaice OnLine

\$31.99/month without Owest Choice TV or a home phone package. Plus tax and surcharges.

- Down/Lipload speeds up to 256Kbps
- Support for 1 computer
- ISP service with 2 e-mail accounts

Modern rental for Owest Choice TV subscribers

Optional modern rental for non-Qwest Choice TV subscribers ... \$3.00/me.

Standard Installation for desktop, laptop or portable computer without Ethernet cards (per computer) ...

No chares

For first computer only, A \$124,99 value.

Promotional installation charge for non-Dwest Choice TV customers, \$9.99.

NATIONWIDE WIRELESS



Coverage available in 99.5% of the 200 largest U.S. cities.

Sign up for a Qwest Choice" Wireless Cross Country Pian of \$39.99/month or higher and pay only \$25 a month* for the first two months.

Plus, get tree unlimited calls between your Qwest Wireless* and primary home phone!

Available with a qualifying Owest Choice™ Cross Country or State Plan

Requires combined billing of Owest* home and Wireless phones and the selection of this feature at time of order. Calls must be on the network and in your home coverage area:

Owest Choice" Wireless Cross Country 500

- 500 Anytime Minutes to use anywhere on the network
- Includes Caller ID, 3-Way Calling, domestic on-network long-distance
- UNLIMITED night and weekend long-distance minutes on your home phone when you combine your Qwest residential, long-distance and wireless services on one bill
- You can also get UNLIMITED nights and weekends on your wireless plan (starting at \$5/month; roaming excluded)

Owest Choice Wireless Cross Country 500 Plan \$25.00/month*

Plus taxes, surcharges and other fees.

We offer a variety of wireless plans and phones to meet your wireless needs. Ask your Qwest representative for additional options and prices.

vest Choice" Home: For Owest" AZ, MT, NE, and UT residential local service customers only. \$25.99 withly recurring rate. Not available in N. Idaho. Choice of 3 features. Prices/package components subject to ange. Listed rates do not include taxes, incremental charges and surcharges. Feature limitations exist, tuding but not timited to Directory Assistance, Caller ID with Owest* Security Screen," Line-Backer," and Last Il Return, Ask your Owest representative for details. Some features not compatible with others, require scial equipment at an additional charge, and may not be available in all areas. Subject to applicable tariffs I regulations. Rates subject to change. Ownest Choice "Home Plus: For Owest residential local service stomers in AZ, MT, NE and UT only. \$32.99 monthly recurring rate. Activation Promotion: New or existing intential customers between 01/10/05 and 04/09/05 receive \$7.99 credit first two months. If customer angrades to Choice Home prior to the two months effective window any remaining credits will no longer ply. Not available in N. Idaho. Line Backer," Directory Assistance (DA), 3-Way, and Last Call Return inmatically included. Other features available for selection. Prices/package components subject to change. ted rates do not include taxes, incremental charges and surcharges. Feature limitations exist, including but limited to Directory Assistance, Caller ID with Dwest* Security Screen," Line-Backer," and Last Call Return. cyour Owest representative for details. Some features not compatible with others, require special equipment an additional charge, and may not be available in all areas. Subject to applicable tartifs and regulations. Rates xect to change. Owest Cinoice" Long Distance: Offer ands 4/9/05. Available only to Owest local service attamens for residential use. Not available in MT or AK. \$2.00 MRC per line and \$0.99 interstate services fee account are included in domestic LD charges cap. \$5.00 PIC Change Charge for changing long distance Tiers is not included. Originating calls available in AK with Owest calling card. Certain use restrictions apply tept in CO. Long Distance service provided by Owest LD Corp. Listed rates cover calls only within the US and Puerto Rico, Guarri, USVI and CNMI and does not include taxes, incremental charges and surcharges ernational rates are excluded. Subject to applicable tariffs and regulations. Rates subject to change. Owest sides TV: Available to new customers. Service not available in all areas, installation subject to technical sability. Full Choice® rate customers without Owest home phone service or Owest Choice® DriLine is 4.99/mo. Activation Offer: first month free and installation up to \$75; offer expires April 9, 2005. TV vice includes one Gateway box, up to three remotes and activation of three pre-existing, cable-ready outlets. amium channels at additional monthly charge. Additional outlet installation is additional. Additional remote, .99 eact/month. Fallure to return equipment upon service termination results in assessment of \$650 uipment charge. Price does not include shipping and handling, taxes, incremental charges and surcharges her restrictions may apply. Channel line-up, prices and package components subject to change. HBO Offer: months of service at \$6 per month offer expires 4/09/05. Available to new and existing Choice TV subscribers hout HBO. At a minimum, customers must also subscribe to the Basic Choice plan at \$9,99/month. After er term, customers pay the following for HBO: \$12.99/month in Phoenix/Denver. Dwest Choice Dailine: attable to new customers. Service not available in all areas, installation subject to technical feasibility. Requires ternet Modern available through Owest. \$5 monthly modern rental fee does not apply to Owest Choice TV stomers. Fallure to return equipment upon service termination results in assessment of \$250 charge for the iciem, \$45 charge for 4 port hub and \$55 charge for 6 port hub. Actual speed varies depending on service ation, phone line qualifications, computer performance/configuration, network/internet congestion and other tors. Uninterrupted or error-free service not guaranteed. Price does not include shipping and handling, taxes, remental charges and surcharges. Prices subject to charge. Other restrictions may apply. Activation Office Covered Choice On Line: Free installation of \$124.99 for Owest Choice TV customers and \$9.99 installation as for non-Dwest Choice TV customers expires April 9, 2005. Offers apply to first PC only; each additional s at \$124.99 installation charge. Activation Offer for Choice Online Delace: Available to new customers #26.99 or \$31.99 for first three months and free installation of \$124.99 for Owest Choice TV customers and .99 installation offer selected by non-Owest Choice TV customers expires April 9, 2005. Wilnels scientimer: \$25 for 2 Months Offer: Available to new Owest Wireless* customers who subscribe to a Owest olde" Wireless State or Cross Country plan of \$39,99 or greater by 4/9/05. Credits applied on or after first A FREE PHONE

Kyocera* KE414

Get a free Kyocera KE414 after a \$30 bill credit* and with a 2-year agreement.

- Brilliant-blue background display
- · Changeable mask
- Supports Two-Way Text Messaging (requires subscription to additional feature)

*Price does not include taxes or shipping/handling.

and second monthly bills and do not include cost for additional features, taxes, surcharges and other fees. Owest Wireless service must be active and in good standing at the time the credit is processed. May only be combined with handset or features offers. Other restrictions may apply. FREE Kyocera KE414 Offer: Available to new and existing (with 3 months or fewer remaining on their contract) Owest Wireless oustomers who purchase a new Kyocora KE414 handset for \$29.99 with 2-year agreement on a Owest Wireless Service Plan. Handset price does not include shipping & handling, taxes and surcharges. Offer ends 04/09/05. Subject to handset availability. Owest may substitute with a comparable model. Wireless plan must be active for at least 31 consecutive days and in good standing at the time the rebate is processed. Rebate form must be postmarked by 5/16/05 and received no later than 6/01/05. Offer void it phone is returned. Offer not valid with any other rebaties, offers or promotions. One request per Owest Wireless phone number, maximum of 15 requests per billing address. See rebate form included with phone shipment for details. Owest Choice" Wireless Cross Country Plans: Available in selected areas. Requires credit approval, OTA compatible handset, \$35 new service activation fee and \$200 per-phone early termination fee with fixed-term contracts. Prices do not include shipping and handling charges, taxes, surcharges, \$1.75 monthly cost recovery fees per handset, and other es that vary by market. Local and domestic long distance calls made on the network are included in plan minutes and additional per minute charge applies once monthly minutes are exceeded. Calls are rounded up to the next full minute. Unused monthly minutes do not carry forward, Coverage restrictions apply and service is not quaranteed, even in home coverage area. Calls made or received off the wireless network, even within the home coverage area, will be charged at the roaming rate. Other restrictions apply. Complete details in service agreement and coverage maps provided with handset and at www.qwestwireless.com. Free Calls between Owner Wireless and Home Phones: Only available with a qualifying Owest Choice Cross Country or State Plan. Requires combined billing of Owest home and Wireless phones and the selection of this feature at time of order. Unlimited calls between wireless phones and the primary home wireline telephone number on your account are permitted if on the network within the Home Coverage Area. Restrictions may apply. Call for complete details and to select this feature. Free Nights and Weakends on Home Phone: Only available to Owest residential customers subscribing to a qualifying Owest Wireless plan and Owest Long Distance residential service, with combined billing. Canceling service to either will result in termination from promotion. Must be selected at time of order. Covers residential voice calls to numbers throughout the continental U.S. and made from customer's home wireline phone between 7pm and 7am on weekdays (Monday through Thursday) and weekends from 7pm Friday to 7am Monday. Other restrictions may apply. Offer not available in all states and may be discontinued without notice. Not available for calls originating in AK. Service is provided by Owest Long Distance. Subject to applicable tariffs and regulations. Unlimited Wireless Mights and Weekends: Only available with qualifying Owest Choice" Wireless plan. \$5 monthly charge covers unlimited wireless voice calls placed on the network to numbers throughout the U.S. between 9pm and 7am on weekdays (Monday through Thursday) and weekends from 9pm Friday to 7am Monday. \$10 monthly charge permits unlimited calls to begin at 7pm on weekdays and Friday. Must be selected at time of order, Other restrictions may apply. Ownest Promise of Value": invites a customer to contact Owest to obtain an account review at any time and Owest will inform the customer if a better value is available from Owest. Notice may also be communicated in other ways. Better value is not a guarantee of price reduction. Limited time offer.

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Qwest Promise of Value[™] – better service, simpler plans, more value.





YOU CAN SIGN UP FOR QWEST CHOICE HOME PHONE SERVICE AND RECEIVE

Switching to Owest^e is easy. Call us today to get all the services you need and get a great offer just for you. Plus, our service is backed by the Owest Promise of Value". Just call for a free account review and your Dwest consultant will let you know if we can offer you a better value.

QWEST CHOICE HOME PHONE

You get a home phone line plus your choice of 3 features, including Voice Melt, Caller ID with Owest" Security Screen", Call Welling and Call Forwarding. PLUS

- ation fee · No loss
- Neep your current phone number*
 Change features at any time with no additional charge.

OWEST CHOICE LONG DISTANCE

50 a minute"

Talk a little or a lot. One simple plan that's nont for everyone.

- · No calling time metriclie
- . Only Se/min. for all your direct-disied domestic long-distance calls from ho plus low monthly fees, taxes and aurobarg
- . Low monthly less of \$2.00 per line and \$6¢ per account apply toward the \$20 per month can
- Hurryt Offer ands April 9, 2005

* Plus low monthly fees, taxes and surcharges

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Deephalant strong Britisher ICO

CALL TODAY TO SEE HOW WE CAN SAVE YOU MONEY!

Owest customer. trailblazing pre-taw student



Spirit of Service

HIGH SPITO TUTERATT . WHETT'SS . LONG DISTANCE . LOCAL . 4 19 17 41

Heat determine of Value

QWEST HOME AND LONG DISTANCE

DOCKET NO. T-00000K-04-0927 STF 01-034 (PPA) ATTACHMENT:

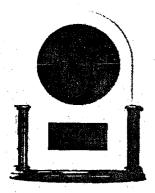
4

Ask how you can get these great prices on one

convenient, low bill.

LOCAL LONG

YOU CAN STAY CONNECTED TO LOVED ONES FOR LESS.



"#1 in Customer Satisfaction for Standalone Residential Long Distance Telephone Services." J.D. Power and Associates[†]



Qwest 2.

HIGH-SPEED INTERNET . WIRELESS . LONG BISTANCE . LOCAL . DIGITAL TV

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Qwest Promise of Value™- better service, simpler plans, more value.

† J.D. Power and Associates 2004 Residential Long Distance Customer Satisfaction Study.²⁴ Study conducted among 10,579 residential long-distance users. Standalone segment includes residential long-distance customers who are not billed for other telecom services on the same statement, www.jdpower.com

Owest Choice "Home: For Gwest" AZ, MT, NE, and UT residential local service customers only. \$25.99 morthly recurring rate. Not available in N. Idaho. Choice of 3 features. Prices/package components subject to change. Listed rates do not include taxes, incremental charges and surcharges. Feature limitations exist, including but not limited to Directory Assistance, Caller ID with Owest" Security Screen", Line-Backer", and Last Call Return. Ask your Owest Representative for details. Some features not compatible with others, require special equipment at an additional in AZ, MT, NE, and UT only. \$32.99 monthly recurring rate. Activation Promother: New or existing residential customers between 01/10/05 and 04/09/05 receive \$7.99 cradit first two months; if customer downgrades to Choice Home prior to the two months effective window any remaining credits will no longer apply. Not available in N. Idaho. Line-Backer", Directory Assistance (DA), 3-Way, and Last Call Return automatically included. Other features available for selection. Prices/package components subject to change. Listed rates do not include a Return. Ask your Owest Representative for details, Some features not compatible with others, require special equipment at an additional charge, and may not be available in all areas. Subject to applicable tariffs and regulations. Rates subject to change. Owest Choice" Long Distance: Offer expires 4/9/05. Available only to Owest local service customers for residential use. Not available in MT or AK \$2.00 MRC per line and \$0.99 interstate services fee per account are included in domestic LD charges cap. \$5.00 PTC Change Charge for changing long distance calls only within the US and to Puerto Rico, Guarn, USVI and CNMI and does not included taxes, incremental charges. Incremental charges. International rates are excluded. Subject to expiticable tariffs and regulations. Bates subject to change. Owest Choice is not a guarantee of price reduction. Limited time offer.

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Effective 1/09/05 Page 2 of 2 LM-3ST-PS-FF_ EXP 04/09/05

SWITCH FOR THE OFFEI ATTACHMENT: STAY FOR THE SERVICE AND SAVE OVER \$300!

* Offer not valid to existing Qwest home phone customers.

Switching to Qweste is easy, and now it saves you money. Call us today to get all the services you need, all on one bill, and great offers just for Valley residents.

Why pay more? Look what you get with Qwest everyday, low prices.



klents until 04/09/05 and v



Am Owest home phone service or Choice OnLine (\$44,99 per month) w Office velid for Artizona Valley residents until O4/D9/O5 and provides tree scheduling and 2 months of Full Choice" recurring charges only. Monthly exacting therges for premium services not included in office.



Includes other-care user source. White is good evalabled, ... White is Owest home phone service or Choice TV (\$31,99 without), ... White and for Anzone Valley relations until (04/09/05 and provides fire standard installation up to \$124,99 and 2 months of recurring charge Owest Choice Online. Cuelomers purchasing nonstandard installation receive a \$124,99 credit toward installation purchase.

Switch today to get 2 months, plus activation on home phone, digital TV & high-speed Internet needs and save in more ways than one -

Owest

ENJOY OVER 200 DIGITAL CHANNELS

BASIC CHOICE

- 2 Owest Channel
- 3 KTVK-IND Pay-Per-View Previews
- KPHO--C8S
- KASW-IND
- 7 informercial Channel
- A KAPT-PRS
- Q Lessed Acces
- 10 KSAZ-FOX
- KPNX--NBC
- 13 KAZY-IND
- KNOW-ABO 15
- KUTP-UPN
- KPCY_PAY
- 18 KTIRY-IND
- 19 KTVW-ND
- 20 Educational Access
- 21 KPAZ-Religious
- 22 KDTP-Relicious
- 23 Educational Access
- 24 I neel Access
- 25 EWTN
- 26 Telefutura

CVC 1. SPORTS ...

- 28 ESPN
- ESPN2 30 ESPN Classic Sports
- ESPN News
- 32 FOX Sports World
- Outdoor Life
- 34 FOX Sports Net (AZ)
- 35 The Roll Channel
- 36 Speed Channel WTBS-Atlanta
- 38 WON
- 40 Discovery Health Network
- 41 FOX Soorts En Español
- 42 FOX Sports Digital East
- 43 FOX Sports Digital West
- 44 FOX Sports Digital Central

HENS & BECOME TEN

- 50 CNN
- 51 CNNfn
- 52 CNN Headline News
- The Weather Channel 53
- 54 Court TV
- 55 FOX News 56 CNBC
- 57 C-SPAN
- C-SPAN2
- 60 Home Shopping Network
- 61 Biographera TV
- 62 MSNBC
- 64 ShopNBC
- 65 G4techTV
- 66 CNBC World Services

PARTY

- 70 Disney Channel
- 71 Nickelodeon
- 72 ABC Family
- 73 Hallmark Chennel
- 74 Sci-Fi Channel
- 75. Lifetime Television
- 76 Cartoon Network
- 77 AMC
- 78 Turner Classic Movies
- MONEplex
- **BBC** America AT TV land
- 82 Lifetime Movie Network
- 83 Inspirational Network **B4** Toon Disney

- VARETY

 - 91 MTV 92 USA Network
 - 93 Great American Country
- 94 Splice TV
- 95 Cornedy Central
- 96 TNT
- 97 RET 98 El Entertainment TV

- 99 PUSE 100 WE
- 102 FOX Movie Channel
- 103 Oxygen
- 104 ScenNet
- 105 International Channel
- 107 Galavisión
- GSN
- 109 Fine Livina

ARTS & EDUCATION

- 110 ASE
- 111 Discovery Channel
- 112 History Channel
- 113 Bravo
- 114 TV Food Network
- 115 Home & Gerden TV
- 115 DIY
- 117 The Learning Channel
- 118 Trevel Channel
- 119 Animal Planet
- 120 Independent Film Channel 121 National Geographic

ADMANTAGE PLIES

- 126 BYUTV
- 127 Discovery Home & Leisure
- 128 Discovery Kids
- 129 Discovery Times 130 The Science Channel
- 131 Discovery Wines
- 133 Boomerang
- 134 CSTV
- 135 R/B.
- Tennis Channel
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- 45 Music Choice channels
- 27 Premium movie channels 60 Psy-Per-View channels

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their installation purchase. Copyright © 2005 Owest. All rights reserved.

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